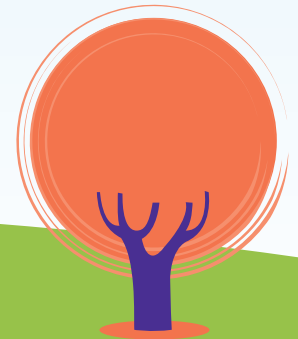


Oliesha

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Why choose to study for a management qualification with Eliesha Distance Learning College?

As one of the UK's leading Leadership and Management Development training providers, Eliesha has a reputation for delivering effective and memorable learning. Our experienced and knowledgeable trainers have helped over 100,000 learners to gain that essential knowledge and to develop the behaviours required to become great managers and leaders.

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What's more, our pass-rate is impressive - last year we supported and guided over 2,000 learners in gaining their management qualification.



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What will you get from us?

When you sign up for a course we'll assign you to your own tutor, who will support you by phone and email. You'll receive a course handbook, module workbooks, learning resources and assignments through our learning portal – where you'll create your own personal area. You'll become a member of Chartered Management Institute or Institute of Leadership Management (see below), and have access to reading materials, videos, articles and much more to help you in your studies. You'll submit your assignments for marking through the portal, and will receive constructive and helpful feedback, and we'll introduce you to fellow learners through our LinkedIn group.

How to choose your own course

We have a full catalogue of qualifications and units that you can choose from which allows you to build your own course, tailored to your individual needs.

Step 1: Select your qualification

Step 2: Choose whether you would like to complete an Award, Certificate or Diploma, looking at how many credits you will need to complete and the structure of the qualification.

Step 3: Select the units you would like to complete whilst keeping within the qualification structure (Step 2)

Step 4: Contact us for your quote at distancelearning@eliesha.com or give us a call on +44 191 2822800

1

ILM Level 2 Team Leading	Qualification Title	Credit Value	Structure
	Certificate	Min 13 credits	3 mandatory units from Group 1
		Max 36 credits	Choice of units from Group 2 and 3 Maximum of 6 credits from Group 3

2

Group 1

Unit	Title	Level	Credit
8001-250	Developing Yourself as a Team Leader	2	1
8001-251	Improving Performance of the Work Team	2	1
8001-252	Planning and Monitoring Work	2	2

3

Group 2

Unit	Title	Level	Credit
8001-253	Developing the Work Team	2	1
8001-254	Induction and Coaching In the Workplace	2	2
8001-255	Meeting Customer Needs	2	2
8001-256	Working Within Organisational and Legal Guidelines	2	1
8001-257	Providing Quality to Customers	2	1
8001-258	Using Information to Solve Problems	2	1
8001-259	Understanding Change in the Workplace	2	2
8001-260	Maintaining a Healthy and Safe Working Environment	2	1
8001-261	Diversity in the Workplace	2	1
8001-262	Using Resources Effectively and Efficiently in the Workplace	2	1
8001-263	Communicating with People Outside the Work Team	2	1
8001-264	Briefing the Work Team	2	1

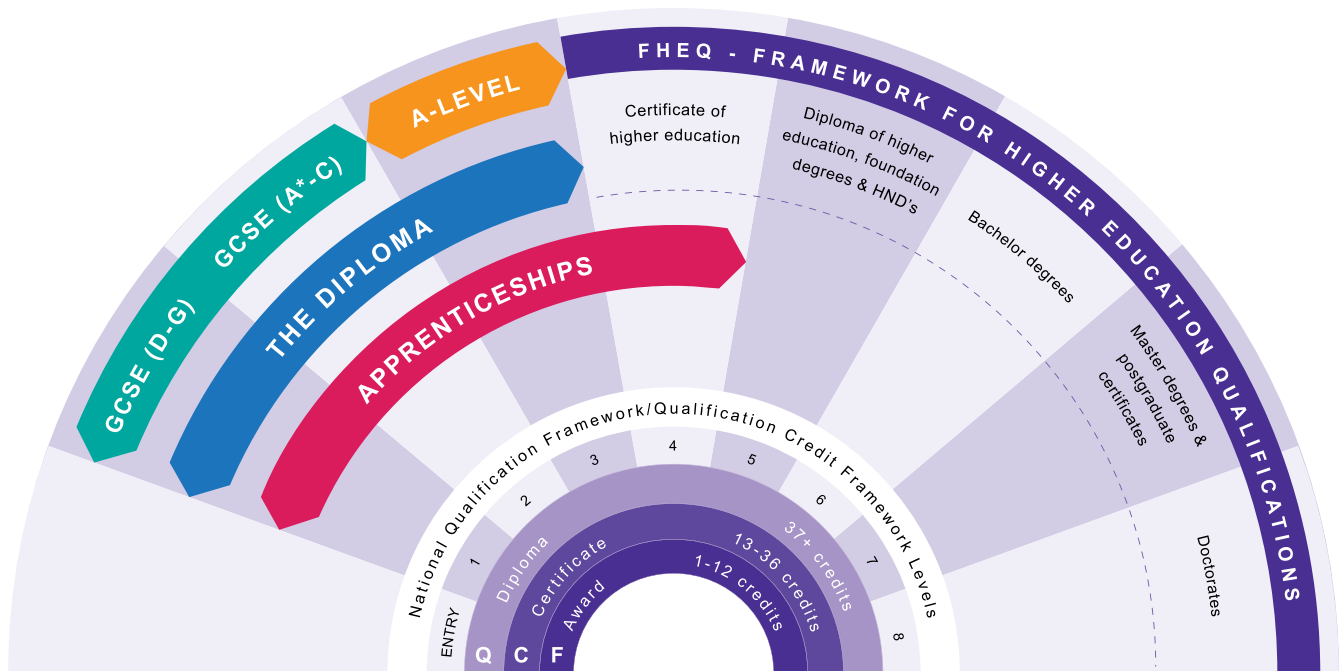
Which “Awarding Body” should you choose?

Eliesha is approved to deliver programmes for both the Chartered Management Institute (CMI) and the Institute of Leadership and Management (ILM). This means we’ll give you access to the right qualification for you – whether you’re just starting out in management or you’re a senior leader. Both bodies offer valuable, industry-recognised qualifications in management and leadership which will enhance your skills and your CV.

CMI qualifications are highly prized by private sector and blue chip organisations, and offer students the opportunity

to gain the prestigious “Chartered Manager” status. It is the UK’s only chartered professional body for managers, with 70,000 members worldwide. More of our students choose CMI for Level 5 (Middle Management) and Level 7 (Senior Management) courses.

ILM offers a wide range of qualifications, ranging from Team Leader at Level 3 through to Middle Management at Level 5 and above. ILM is part of the City and Guilds Group, and more of our students choose ILM for qualifications in Supervisory and First Line Management.



2

ILM Level 2 Team Leading

Qualification Title

Certificate

Credit Value

Min 13 credit
Max 36 credits

Structure

3 mandatory units from Group 1
Choice of units from Group 2 and 3
Maximum of 6 credits from Group 3

Group 1

Unit	Title	Level	Credit
8001-250	Developing Yourself as a Team Leader	2	1
8001-251	Improving Performance of the Work Team	2	1
8001-252	Planning and Monitoring Work	2	2

Group 2

Unit	Title	Level	Credit
8001-253	Developing the Work Team	2	1
8001-254	Induction and Coaching In the Workplace	2	2
8001-255	Meeting Customer Needs	2	2
8001-256	Working Within Organisational and Legal Guidelines	2	1
8001-257	Providing Quality to Customers	2	1
8001-258	Using Information to Solve Problems	2	1
8001-259	Understanding Change in the Workplace	2	2
8001-260	Maintaining a Healthy and Safe Working Environment	2	1
8001-261	Diversity in the Workplace	2	1
8001-262	Using Resources Effectively and Efficiently in the Workplace	2	1
8001-263	Communicating with People Outside the Work Team	2	1
8001-264	Briefing the Work Team	2	1
8001-265	Workplace Communication	2	1
8001-266	Workplace Records and Information Systems	2	1

Unit	Title	Level	Credit
8001-267	Business Improvement Techniques	2	2
8001-268	Leading Your Work Team	2	2
8001-269	Managing Yourself	2	1
8001-270	Enterprise Awareness	2	3
8001-271	Working With Customers Legally	2	1
8001-272	Setting Team Objectives in the Workplace	2	2
8001-273	Gathering, Interpreting and Utilising Data in the Workplace	2	1
8001-274	Methods of Communicating in the Workplace	2	1
8001-275	Satisfying Customer Requirements	2	1
8001-276	Understanding Effective Team Working	2	1

Group 3

Unit	Title	Level	Credit
8001-300	Solving Problems and Making Decisions	3	2
8001-301	Understanding Innovation and Change in an Organisation	3	2
8001-307	Giving Briefings and Making Presentations	3	2
8001-308	Understanding Leadership	3	2
8001-312	Understanding Conflict Management in the Workplace	3	1
8001-313	Understanding Stress Management in the Workplace	3	1
8001-314	Understanding Discipline in the Workplace	3	1
8001-317	Understanding Training and Coaching in the Workplace	3	2
8001-320	Managing Workplace Projects	3	2
8001-327	Understanding Negotiation and Networking in the Workplace	3	1

3

ILM Level 3Effective
Management

Qualification Title

Certificate

Credit Value

Min 25 credits
Max 36 credits

Structure

1 mandatory unit from Group 1
Choice of units from Group 2 – min 4 credits
Choice of units from Group 3
Maximum of 12 credits from Group 4

Group 1

Unit	Title	Level	Credit
8602-300	Solving Problems and Making Decisions	3	2

Group 2

Unit	Title	Level	Credit
8602-301	Understanding Innovation and Change in an Organisation	3	2
8602-302	Planning Change in the Workplace	3	2
8602-308	Understanding Leadership	3	2
8602-341	Leading and Motivating a Team Effectively	3	2

Group 3

Unit	Title	Level	Credit
8602-303	Planning and Allocating Work	3	2
8602-304	Writing For Business	3	1
8602-305	Contributing to Innovation and Creativity in the Workplace	3	2
8602-306	Understanding Customer Service Standards and Requirements	3	2
8602-307	Giving Briefings and Making Presentations	3	2
8602-309	Understand How to Establish an Effective Team	3	1
8602-310	Understanding How to Motivate to Improve Performance	3	2
8602-311	Developing Yourself and Others	3	2
8602-312	Understanding Conflict Management in the Workplace	3	1
8602-313	Understanding Stress Management in the Workplace	3	1

Unit	Title	Level	Credit
8602-314	Understanding Discipline in the Workplace	3	1
8602-315	Understanding Recruitment and Selection of New Staff in the Workplace	3	2
8602-316	Understanding the Induction of New Staff in the Workplace	3	1
8602-317	Understanding Training and Coaching in the Workplace	3	2
8602-318	Understanding Quality Management in the Workplace	3	2
8602-319	Understanding Organising and Delegating in the Workplace	3	1
8602-320	Managing Workplace Projects	3	2
8602-321	Understanding Health and Safety in the Workplace	3	2
8602-322	Understand the Organisation and its Context	3	2
8602-323	Understanding Performance Management	3	2
8602-324	Understanding Costs and Budgets in an Organisation	3	1
8602-325	Understanding How to Manage the Efficient Use of Materials and Equipment	3	2
8602-326	Understanding the Communication Process in the Workplace	3	2
8602-327	Understanding Negotiation and Networking in the Workplace	3	1
8602-328	Understand How to Lead Effective Meetings	3	2
8602-329	Understanding Workplace Information Systems	3	1
8602-330	Understanding Marketing for Managers	3	1

Group 4

Unit	Title	Level	Credit
8602-200	Developing Yourself as a Team Leader	2	1
8602-201	Improving Performance of the Work Team	2	1
8602-202	Planning and Monitoring Work	2	2
8602-203	Developing the Work Team	2	1
8602-204	Induction and Coaching in the Workplace	2	2
8602-205	Meeting Customer Needs	2	2
8602-206	Working Within Organisational and Legal Guidelines	2	1

Unit	Title	Level	Credit
8602-207	Providing Quality to Customers	2	1
8602-208	Using Information to Solve Problems	2	1
8602-209	Understanding Change in the Workplace	2	2
8602-210	Maintaining a Healthy and Safe Working Environment	2	1
8602-211	Diversity in the Workplace	2	1
8602-212	Using Resources Effectively and Efficiently in the Workplace	2	1
8602-213	Communicating with People Outside the Work Team	2	1
8602-214	Briefing the Work Team	2	1
8602-215	Workplace Communication	2	1
8602-216	Workplace Records and Information Systems	2	1
8602-217	Business Improvement Techniques	2	2
8602-218	Leading Your Work Team	2	2
8602-219	Managing Yourself	2	1
8602-220	Enterprise Awareness	2	3
8602-221	Working With Customers Legally	2	1
8602-222	Setting Team Objectives in the Workplace	2	2
8602-223	Gathering, Interpreting and Utilising Data in the Workplace	2	1
8602-224	Methods of Communicating in the Workplace	2	1
8602-225	Satisfying Customer Requirements	2	1
8602-226	Understanding Effective Team Working	2	1
8602-400	Understanding the Management Role to Improve Management Performance	4	4
8602-401	Planning and Leading a Complex Team Activity	4	4
8602-402	Managing Equality and Diversity in Own Area	4	4
8602-404	Delegating Authority in the Workplace	4	3
8602-407	Understanding Financial Management	4	3
8602-408	Management Communication	4	4

3

ILM Level 3 Leadership & Management

Qualification Title	Credit Value	Structure
Award	Min 4 credits Max 12 credits	All units must be taken from Group 1 Minimum of 2 units
Certificate	Min 13 credits Max 36 credits	Choice of units from Group 1 and 2 Maximum of 6 credits from Group 2
Diploma	Min 37 credits Max n/a	Choice of units from Group 1 and 2 Maximum of 18 credits from Group 2

Group 1

Unit	Title	Level	Credit
8600-300	Solving Problems and Making Decisions	3	2
8600-301	Understanding Innovation and Change in an Organisation	3	2
8600-302	Planning Change in the Workplace	3	2
8600-303	Planning and Allocating Work	3	2
8600-304	Writing For Business	3	1
8600-305	Contributing to Innovation and Creativity in the Workplace	3	2
8600-306	Understanding Customer Service Standards and Requirements	3	2
8600-307	Giving Briefings and Making Presentations	3	2
8600-308	Understanding Leadership	3	2
8600-309	Understand How to Establish an Effective Team	3	1
8600-310	Understanding How to Motivate to Improve Performance	3	2
8600-311	Developing Yourself and Others	3	2
8600-312	Understanding Conflict Management in the Workplace	3	1
8600-313	Understanding Stress Management in the Workplace	3	1
8600-314	Understanding Discipline in the Workplace	3	1
8600-315	Understanding Recruitment and Selection of New Staff in the Workplace	3	2
8600-316	Understanding the Induction of New Staff in the Workplace	3	1
8600-317	Understanding Training and Coaching in the Workplace	3	2
8600-318	Understanding Quality Management in the Workplace	3	2

Unit	Title	Level	Credit
8600-319	Understanding Organising and Delegating in the Workplace	3	1
8600-320	Managing Workplace Projects	3	2
8600-321	Understanding Health and Safety in the Workplace	3	2
8600-322	Understand the Organisation and its Context	3	2
8600-323	Understanding Performance Management	3	2
8600-324	Understanding Costs and Budgets in an Organisation	3	1
8600-325	Understanding How to Manage the Efficient Use of Materials and Equipment	3	2
8600-326	Understanding the Communication Process in the Workplace	3	2
8600-327	Understanding Negotiation and Networking in the Workplace	3	1
8600-328	Understand How to Lead Effective Meetings	3	2
8600-329	Understanding Workplace Information Systems	3	1
8600-330	Understanding Marketing for Managers	3	1
8600-341	Leading and Motivating a Team Effectively	3	2

Group 2

Unit	Title	Level	Credit
8600-200	Developing Yourself as a Team Leader	2	1
8600-201	Improving Performance of the Work Team	2	1
8600-202	Planning and Monitoring Work	2	2
8600-203	Developing the Work Team	2	1
8600-204	Induction and Coaching in the Workplace	2	2
8600-205	Meeting Customer Needs	2	2
8600-206	Working Within Organisational and Legal Guidelines	2	1
8600-207	Providing Quality to Customers	2	1
8600-208	Using Information to Solve Problems	2	1

Unit	Title	Level	Credit
8600-209	Understanding Change in the Workplace	2	2
8600-210	Maintaining a Healthy and Safe Working Environment	2	1
8600-211	Diversity in the Workplace	2	1
8600-212	Using Resources Effectively and Efficiently in the Workplace	2	1
8600-213	Communicating with People Outside the Work Team	2	1
8600-214	Briefing the Work Team	2	1
8600-215	Workplace Communication	2	1
8600-216	Workplace Records and Information Systems	2	1
8600-217	Business Improvement Techniques	2	2
8600-218	Leading Your Work Team	2	2
8600-219	Managing Yourself	2	1
8600-220	Enterprise Awareness	2	3
8600-221	Working With Customers Legally	2	1
8600-222	Setting Team Objectives in the Workplace	2	2
8600-223	Gathering, Interpreting and Utilising Data in the Workplace	2	1
8600-224	Methods of Communicating in the Workplace	2	1
8600-225	Satisfying Customer Requirements	2	1
8600-226	Understanding Effective Team Working	2	1
8600-400	Understanding the Management Role to Improve Management Performance	4	4
8600-401	Planning and Leading a Complex Team Activity	4	4
8600-402	Managing Equality and Diversity in Own Area	4	4
8600-404	Delegating Authority in the Workplace	4	3
8600-407	Understanding Financial Management	4	3
8600-408	Management Communication	4	4

3

CMI Level 3 First Line Management

Qualification Title	Credit Value	Structure
Award	Min 6 credits Max 12 credits	Selection of any units to a minimum of 6 credits
Certificate	Min 13 credits Max 36 credits	Selection of any units to a minimum of 13 credits
Diploma	Min 37 credits Max n/a	All core units from Group A Selection of any units from Group B to a minimum of 7 credits

Group A

Unit	Title	Level	Credit
3001V1	Personal Development as a First Line Manager	3	6
3002V1	Resource Planning	3	6
3003V1	Meeting Stakeholder Needs	3	6
3004V1	Managing and Communicating Information	3	6
3005V1	Identifying Development Opportunities	3	6

Group B

Unit	Title	Level	Credit
3006V1	Recruitment and Selection Process	3	6
3007V1	Maintaining Quality Standards	3	6
3008V1	Improving Team Performance	3	7
3009V1	Management Communication	3	6
3010V1	Being a Leader	3	6
3017V1	Introduction to First Line Management	3	6
3018V1	Corporate Social Responsibility	3	6

4

ILM Level 4 Leadership & Management

Qualification Title	Credit Value	Structure
Award	Min 5 credits Max 12 credits	All units must be taken from Group 1 Minimum of 2 units
Certificate	Min 13 credits Max 36 credits	Choice of units from Group 1 and 2 Maximum of 6 credits from Group 2
Diploma	Min 37 credits Max n/a	Choice of units from Group 1 and 2 Maximum of 18 credits from Group 2

Group 1

Unit	Title	Level	Credit
8605-400	Understanding the Management Role to Improve Management Performance	4	4
8605-401	Planning and Leading a Complex Team Activity	4	4
8605-402	Managing Equality and Diversity in Own Area	4	4
8605-404	Delegating Authority in the Workplace	4	3
8605-407	Understanding Financial Management	4	3
8605-408	Management Communication	4	4
8605-409	Managing Personal Development (Diploma only)	4	15
8605-411	Managing a Healthy and Safe Environment	4	2
8605-412	Managing Meetings	4	3
8605-413	Managing Marketing Activities	4	3
8605-415	Motivating People in the Workplace	4	2
8605-416	Solving Problems and Making Effective Decisions in the Workplace	4	3
8605-417	Managing and Implementing Change in the Workplace	4	6
8605-418	Understanding the Organisational Culture and Context	4	6
8605-420	Budgetary Planning and Control	4	3
8605-422	Understanding the Importance of Marketing for an Organisation	4	4

Group 2

Unit	Title	Level	Credit
8605-300	Solving Problems and Making Decisions	3	2
8605-301	Understanding Innovation and Change in an Organisation	3	2
8605-302	Planning Change in the Workplace	3	2
8605-303	Planning and Allocating Work	3	2
8605-304	Writing For Business	3	1
8605-305	Contributing to Innovation and Creativity in the Workplace	3	2
8605-306	Understanding Customer Service Standards and Requirements	3	2
8605-307	Giving Briefings and Making Presentations	3	2
8605-308	Understanding Leadership	3	2
8605-309	Understand How to Establish an Effective Team	3	1
8605-310	Understanding How to Motivate to Improve Performance	3	2
8605-311	Developing Yourself and Others	3	2
8605-312	Understanding Conflict Management in the Workplace	3	1
8605-313	Understanding Stress Management in the Workplace	3	1
8605-314	Understanding Discipline in the Workplace	3	1
8605-315	Understanding Recruitment and Selection of New Staff in the Workplace	3	2
8605-316	Understanding the Induction of New Staff in the Workplace	3	1
8605-317	Understanding Training and Coaching in the Workplace	3	2
8605-318	Understanding Quality Management in the Workplace	3	2
8605-319	Understanding Organising and Delegating in the Workplace	3	1
8605-320	Managing Workplace Projects	3	2
8605-321	Understanding Health and Safety in the Workplace	3	2
8605-322	Understand the Organisation and its Context	3	2
8605-323	Understanding Performance Management	3	2
8605-324	Understanding Costs and Budgets in an Organisation	3	1
8605-325	Understanding How to Manage the Efficient Use of Materials and Equipment	3	2
8605-326	Understanding the Communication Process in the Workplace	3	2

Unit	Title	Level	Credit
8605-327	Understanding Negotiation and Networking in the Workplace	3	1
8605-328	Understand How to Lead Effective Meetings	3	2
8605-329	Understanding Workplace Information Systems	3	1
8605-330	Understanding Marketing for Managers	3	1
8605-341	Leading and Motivating a Team Effectively	3	2
8605-501	Managing Improvement	5	3
8605-502	Making a Financial Case	5	3
8605-503	Developing Critical Thinking	5	4
8605-504	Leading Innovation and Change	5	5
8605-505	Managing Individual Development	5	4
8605-506	Managing Stress and Conflict in the Organisation	5	3
8605-507	Understanding the Organisational Environment	5	5
8605-508	Understanding Organisational Culture and Ethics	5	3
8605-509	Managing Customer Relations	5	3
8605-510	Managing Efficiency and Effectiveness	5	4
8605-511	Managing Projects in the Organisation	5	4
8605-512	Managing Resources	5	4
8605-513	Managing Information	5	4
8605-514	Managing Recruitment	5	5
8605-515	Managing Work Analysis	5	3
8605-517	Understanding the Management of Facilities	5	2
8605-518	Making Professional Presentations	5	2
8605-519	Developing and Leading Teams to Achieve Organisational Goals and Objectives	5	4
8605-520	Assessing Your Own Leadership Capability and Performance	5	6
8605-522	Becoming an Effective Leader	5	5

4

ILM Level 4

Managing Equality & Diversity in an Organisation

Qualification Title

Credit Value

Structure

Award

4 credits

One mandatory unit

Unit	Title	Level	Credit
8757-402	Managing Equality and Diversity in Own Area	4	4

5

ILM Level 5 Leadership & Management

Qualification Title	Credit Value	Structure
Award	Min 6 credits Max 12 credits	All units must be taken from Group 1 Minimum of 2 units
Certificate	Min 13 credits Max 36 credits	Choice of units from Group 1 and 2 Maximum of 6 credits from Group 2
Diploma	Min 37 credits Max n/a	Choice of units from Group 1 and 2 Maximum of 18 credits from Group 2

Group 1

Unit	Title	Level	Credit
8607-501	Managing Improvement	5	3
8607-502	Making a Financial Case	5	3
8607-503	Developing Critical Thinking	5	4
8607-504	Leading Innovation and Change	5	5
8607-505	Managing Individual Development	5	4
8607-506	Managing Stress and Conflict in the Organisation	5	3
8607-507	Understanding the Organisational Environment	5	5
8607-508	Understanding Organisational Culture and Ethics	5	3
8607-509	Managing Customer Relations	5	3
8607-510	Managing Efficiency and Effectiveness	5	4
8607-511	Managing Projects in the Organisation	5	4
8607-512	Managing Resources	5	4
8607-513	Managing Information	5	4
8607-514	Managing Recruitment	5	5
8607-515	Managing Work Analysis	5	3
8607-517	Understanding the Management of Facilities	5	2

Unit	Title	Level	Credit
8607-518	Making Professional Presentations	5	2
8607-519	Developing and Leading Teams to Achieve Organisational Goals and Objectives	5	4
8607-520	Assessing Your Own Leadership Capability and Performance	5	6
8607-522	Becoming an Effective Leader	5	5
8607-531	Improving Own Leadership Performance Through Action Learning (Diploma only)	5	15

Group 2

Unit	Title	Level	Credit
8607-400	Understanding the Management Role to Improve Management Performance	4	4
8607-401	Planning and Leading a Complex Team Activity	4	4
8607-402	Managing Equality and Diversity in Own Area	4	4
8607-404	Delegating Authority in the Workplace	4	3
8607-407	Understanding Financial Management	4	3
8607-408	Management Communication	4	4
8607-409	Managing Personal Development (Diploma only)	4	15
8607-411	Managing a Healthy and Safe Environment	4	2
8607-412	Managing Meetings	4	3
8607-413	Managing Marketing Activities	4	3
8607-415	Motivating People in the Workplace	4	2
8607-416	Solving Problems by Making Effective Decisions in the Workplace	4	3
8607-417	Managing and Implementing Change in the Workplace	4	6
8607-418	Understanding the Organisational Culture and Context	4	6
8607-420	Budgetary Planning and Control	4	3
8607-422	Understanding the Importance of Marketing for an Organisation	4	4
8607-601	Managing Operations Research	6	3

5

CMI Level 5 Management & Leadership

Qualification Title	Credit Value	Structure
Award	Min 6 credits Max 12 credits	Selection of units from Group A, B or C
Certificate	Min 13 credits Max 37 credits	Selection of units from Group A, B or C
Diploma	Min 38 credits Max 61 credits	Selection of any units from Group A, B or C
Extended Diploma	Min 62 credits Max n/a	All core units from Group A A minimum of 7 credits from Group B Any combination of units to a minimum of 19 credits from Group C

Group A

Unit	Title	Level	Credit
5001V1	Personal Development as a Manager and Leader	5	6
5002V1	Information Based Decision Making	5	7
5004V1	Practices of Resource Management	5	7
5005V1	Meeting Stakeholder and Quality Needs	5	6
5006V1	Conducting a Management Project	5	10

Group B

Unit	Title	Level	Credit
5003V1	Managing Team and Individual Performance	5	9
5012V1	Being a Leader	5	7

Group C

Unit	Title	Level	Credit
5007V1	Organisational Financial Management	5	9
5008V1	Conducting a Marketing Plan	5	9
5009V1	Project Development and Control	5	6
5010V1	Planning For Development	5	6
5011V1	Managing Recruitment, Selection and Induction	5	7
5013V1	Leadership Practice	5	7
5020V1	Induction to Management and Leadership	5	7
5021V1	Operational Risk Management	5	7
5022V1	Organisational Corporate Social Responsibility	5	7

7

CMI Level 7 Strategic Management & Leadership

Qualification Title	Credit Value	Structure
Award	Min 6 credits Max 12 credits	Selection of units from Group A or B
Certificate	Min 13 credits Max 38 credits	Selection of units from Group A or B
Diploma	Min 39 credits Max 65 credits	Selection of units from Group A or B
Extended Diploma	Min 66 credits Max n/a	All units from Group A Any combination of units to a minimum of 18 credits from Group B

Group A

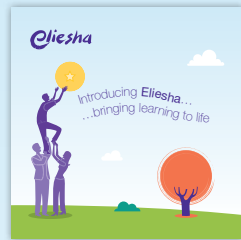
Unit	Title	Level	Credit
7001V1	Personal Development as a Strategic Manager	7	6
7002V1	Developing Performance Management Strategies	7	7
7003V1	Financial Management	7	7
7004V1	Strategic Information Management	7	9
7005V1	Conducting a Strategic Management Project	7	10
7006V1	Reviewing Organisational Strategy Plans and Performance	7	9

Group B

Unit	Title	Level	Credit
7007V1	Financial Planning	7	6
7008V1	Developing a Marketing Strategy	7	6
7009V1	Strategic Project Management	7	6
7010V1	Implementing Organisational Change Strategies	7	7
7011V1	Strategic Planning	7	9
7012V1	Strategic Human Resource Planning	7	8
7013V1	Strategic Leadership	7	7
7014V1	Strategic Leadership Practice	7	7
7021V1	Introduction to Strategic Management and Leadership	7	10
7022V1	Strategic Risk Management Strategies	7	9
7023V1	Strategic Corporate Social Responsibilities	7	9

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